



KGORI CAPITAL
INVEST WITH PRIDE

4 March 2024

COMPANY ANNOUNCEMENTS



Cautionary Announcement

- LLR announced that further to the previous cautionary announcements published regarding the sale of the Red Square residential flats on 25 Jul 23, the company is now in Phase 1 of the transaction being the conclusion of Sale Agreements with sitting tenants in line with the Sectional Titles Act (Cap 33:04) (as amended) and all regulations thereunder.
- P2.78 (YTD: +2.96%) PE: 7.7 PB: 0.9 D/Y: 7.10% Mkt Cap: P778.4mn



Board Appointment

- Access announced the appointment of C Chijoro as an independent Non-Executive Director of the Bank, effective 1 Feb 24.
- Mr Chijoro currently serves as an Executive Director at Johdee Mineral Processing.
- P2.05 (YTD: 0.00%) PE: N/A PB: 1.4 D/Y: 10.10% Mkt Cap: P1,486.3mn



Cautionary Announcement

- Turnstar announced that it has conditionally offered to acquire a commercial letting enterprise and its two underlying assets from G.H. Group (GHG), a related party for P123mn.
- Funding will be through a commercial bank loan upon satisfaction of set conditions precedent.
- GHG holds 80,148,355 linked units in Turnstar.
- P1.95 (YTD: 0.00%) PE: 12.8 PB: 0.6 D/Y: 9.74% Mkt Cap: P1,115.7mn



Trading Statement

- CA&S announced that its headline earnings per share (HEPS) for the 31 Dec 23 year end will be 96.20c – 100.1c (23%-38%) higher than the 78 to 61c HEPS reported for 30 Dec 22 year end.
- CA&S' earnings per share (EPS) for the 31 Dec 23 year end will be 123.30c – 127.20c (57%-62%) higher than the 78.50c EPS reported for 30 Dec 22 year end.
- The HEPS increase was driven by organic growth from operations as well as onboarding of new clients while the EPS increase was driven by a gain on bargain purchase entry of R123.6 million, arising from the Jan23 acquisition of the T&C Group in Namibia, which was excluded from headline earnings in the reporting period.
- Results will be published on or about 27 Mar 24.
- P6.75 (YTD: 0.00%) PE: 8.2% PB: 1.8 D/Y: 1.64% Mkt Cap: P3,208.8mn



Dealings In Securities by Director, Notice of Close Period, Board Appointment, and Interest Distribution

- Dealings In Securities by Director
 - PrimeTime announced the sale of 16,558 shares at P1.74/share to Director of Time A&PM, for a total value of P29,202.26 by M Morolong.
- Notice of Close Period
 - PrimeTime declared a closed period from 1 Mar 24 to 31 May 24, when the results for the year ended 28 Feb are published.
- Board Appointment

- The company announced the appointment of I Zaloumis as an Independent Non-Executive Director, effective 1 Mar 24.
- Ms Zaloumis is the Co-Founder and Managing Director of Pam Golding Properties Zambia.
- Interest Distribution
 - Primetime has declared a final interest distribution comprising interest of 1.30t/linking unit as well as an interim interest distribution comprising of interest of 3.01t/linking unit in respect of the year ended 31 Aug 23 payable on 27 Mar 24.
 - PrimeTime further announced that property renovations are funded by profits, including refurbishing Plot 203 Independence Avenue and outfitting Riverside Property in Johannesburg. Additionally, P21mn of debt will be settled to improve group ratios.
- P1.74 (YTD:0.00%) PE: 5.5 PB: 0.5 D/Y: 2.48% Mkt Cap: P459.9mn



Issuance of a Sustainable Senior Unsecured Note

- Absa announced that it will conduct a P32.6mn tap issuance on an existing note under a Sustainable Senior Unsecured Note (ABBSF01) with a coupon rate of 7% paid semi-annually under its P2bn note programme.
- The tap issue will mature on 6 Dec 25 and will bring the total aggregate nominal amount of the Notes to BWP80mn.
- The Botswana Stock Exchange approved the issuance and listing, effective 29 Feb 24.
- P6.43 (YTD: +1.26%) PE: 7.6 PB: 1.9 D/Y: 8.47% Mkt Cap: P5,479.4mn



Close Period Announcement

- Chobe declared a closed period from 1 Mar 24 to 31 May 24, when the results for the year ended 28 Feb are published.
- P15.27 (YTD: +2.83%) PE: 9.8 PB: 3.2 D/Y: 3.93% Mkt Cap: P1,365.7mn



Change in Nominated Transfer Secretaries (NTS)

- RDC announced the change in NTS, from PricewaterhouseCoopers to the Central Security Depository Botswana (CSDB), and that it will be managing ad-hoc corporate actions and other processes in-house.
- P2.40 (YTD: 0.00%) PE: 13.4 PB: 0.6 D/Y: 1.78% Mkt Cap: P1,819.8mn



Cautionary Announcement

- FPC advised unitholders to exercise caution as it is in negotiations to acquire a commercial property in Gaborone from Royal Empress, a related party to FPC.
- P1.80 (YTD: -24.69%) PE: 6.6 PB: 0.7 D/Y: 6.56% Mkt Cap: P853.4mn.



Notice to Unitholders

- NAP announced that Central Securities Depository Company will now serve as NAP's transfer office.
- P3.86 (YTD: +1.58%) PE: 10.3 PB: 1.5 D/Y: 8.03% Mkt Cap: P2,333mn

CHOPPIES HY24 RESULTS – KAMOSO ACQUISITION IMPROVES PERFORMANCE

Income Statement P Mn	HY 24	HY 23	% Δ
Revenue	4,258	3,511	21%
Cost of sales	(3,365)	(2,775)	21%
Gross Profit	893	736	21%
Other operating income	31	24	29%
Operating Income	924	760	22%
Profit/Loss on disposal of plant & equipment	2	2	0%
Movement in credit loss allowances	(1)	1	0%
Administrative expenses	(654)	(533)	23%
Selling and distribution expenses	(22)	(17)	29%
Other operating expenses	(73)	(80)	(9%)
Foreign exchange gains/(losses) on lease liability	(23)	(9)	156%
Foreign exchange gains on Zimbabwean legacy debt receipts	28	19	0%
Net monetary gain on translating Zimbabwean entities	0	(2)	0%
EBIT	181	141	28%
Finance costs	(58)	(55)	5%
Profit before tax (PBT)	123	86	43%
Tax	(23)	(15)	53%
Profit from continuing operations	100	71	41%
Loss from discontinued operations	(10)	0	-
Profit for the period (PAT)	90	71	27%
Balance Sheet extract P Mn	HY 24	HY 23	% Δ
Cash and cash equivalents	197	115	71%
Inventory	678	576	18%
PPE	744	598	24%
Intangibles	8	8	0%
Payables	1,152	931	24%
Borrowings	389	572	(32%)
Equity	122	(270)	(145%)

- Revenue +21% driven by volume growth, opening of 10 stores and the acquisition of 100 liquor and hardware stores from Kamoso as well as other Kamoso divisions.

- General rise in expenses due to new stores as well as high inflation.

- Finance costs +5% due to the inclusion of finance costs relating to Kamoso. Choppies segments' net finance costs reduced by P4mn due to lower borrowings which was offset by higher interest on leases due to new stores.

- PAT +27% due to store openings and Kamoso acquisition.

- interim dividend of 1.6 t/share declared, payable 16 Apr 24.

- P0.47 (YTD: -2.08%)

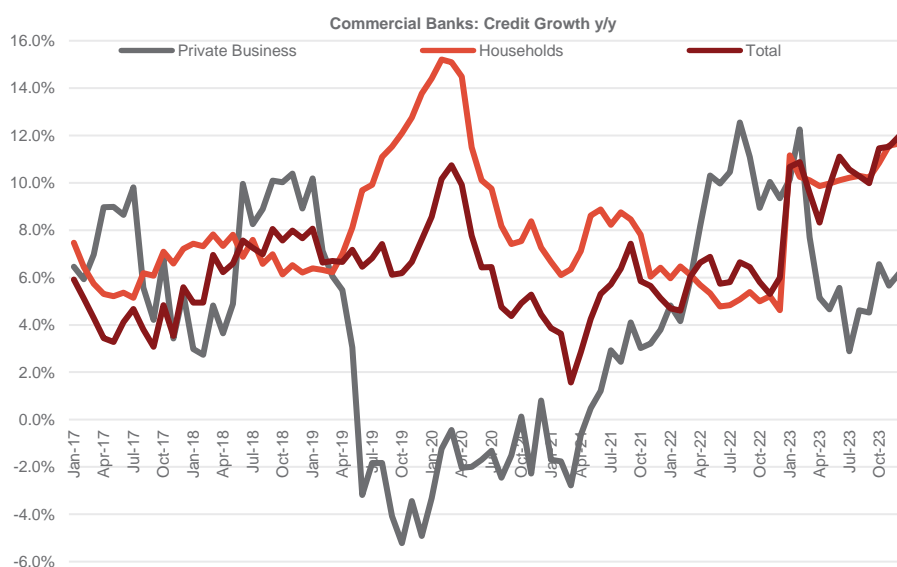
PE : 5.1

PB : 7.0

D/Y : 3.40%

Mkt Cap : P857.5mn

DEC23 CREDIT GROWTH (CG) – CREDIT GROWTH REMAINS FLAT



- Dec23 CG y/y 12.0% v 11.5% (Nov23) vs 6.0% (Dec22)

- Increase driven by an uptick in credit uptake by Households.

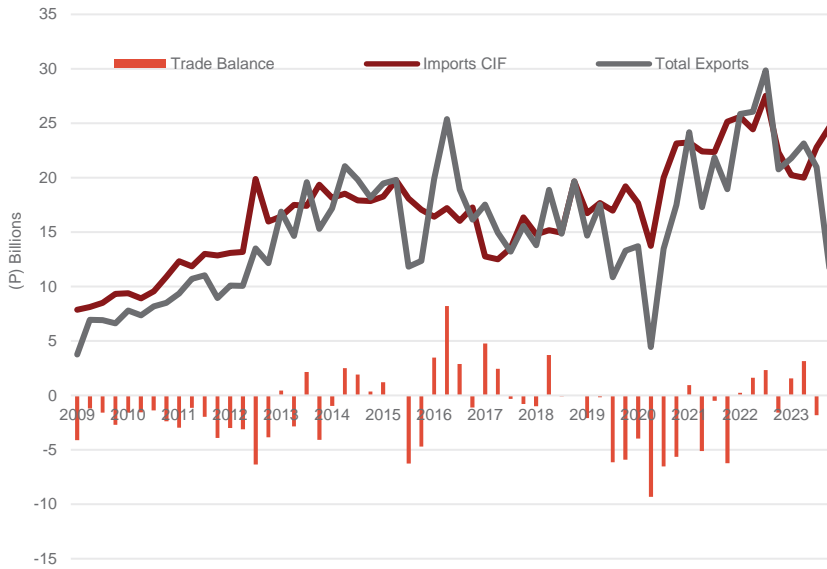
- Dec23 Private Business CG y/y 6.2% v 5.7% (Nov23) v 9.3% (Dec22)

- This decline was due to a significant y/y contraction in credit to the Manufacturing sector.

- Dec23 Household CG y/y 11.7% v 11.6% (Nov23) v 4.6% (Dec22)

- Increase due to uptick in Credit Cards and Other loans.

4Q23 TRADE BALANCE (TB) – DECLINING DIAMOND EXPORTS LEAD TO TRADE DEFICIT



- 4Q23 TB -P12.99bn v -P1.8bn (3Q23) v -P1.6bn (4Q22)
- 4Q23 Imports: P24.6bn v P22.8bn (3Q23) v 22.3bn (4Q22). Representing q/q and y/y increases of 8.1% and 10.3% respectively.

The value of imports rose amongst all category's y/y except for "Other Goods", indicating broad based increases in trading activity.

- 4Q23 Exports: P11.7bn v P21.0bn (3Q23) v P20.7bn (4Q22). Resulting in a q/q and y/y contraction of 44.1% and 43.6% respectively.

This was mainly due to a dampened diamond market during the period with diamond exports declining by 55.9% q/q and 57.1% y/y.

REGIONAL

SOUTH AFRICA

- Jan23 PPI y/y 4.7% v 4.7% (e) v 4.0% (Feb23)
- Jan24 Trade Balance -R9.4bn v -R5.5bn (e) v R15.6bn (Dec23)
- Eskom expects the energy availability factor to improve to 53.3% in the week ending 3 March as plant breakdowns moderate from recent weeks.

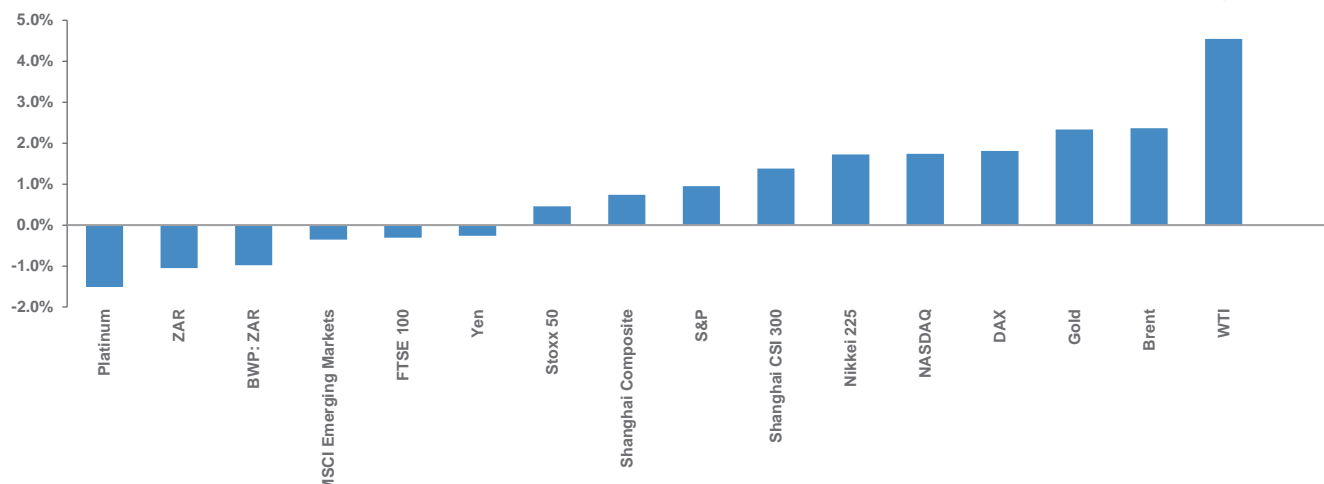
ZAR PERFORMANCE

- The ZAR weakened against the USD after South Africa's decision to tap into reserves to cut debt, raising concerns about SARB's independence; investors fear it might politicize the SARB and prioritise government fiscal needs over overall monetary and economic stability.
- ZAR 19.11 (WTD: +1.05%) v 19.31 (23 Feb 24)

The South African rand dips against USD.

INTERNATIONAL

INTERNATIONAL SNAPSHOT– 1 MAR 24 WEEKLY PERFORMANCE



- Jan24 Preliminary Industrial Production m/m -7.5% v -6.8% (e) v -1.4% (Dec23)
- Jan24 National CPI y/y 2.2% v 1.9% (e) v 2.6% (Dec23)
- Japan equities closed the week higher on expectations that the Fed will cut interest rates sooner than expected.
- Nikkei 225: 39,910 (WTD: +1.73%), Yen: 150.51 (WTD: -0.26%)



- Eurozone Feb24 Final Manufacturing PMI 46.5 v 46.1 (e) v 46.6 (Jan24)
- France Feb24 Final Manufacturing PMI 47.1 v 46.8 (e) v 43.1 (Jan24)
- Germany Feb24 Final Manufacturing PMI 42.5 v 42.3 (e) v 45.5 (Jan24)
- UK Feb24 Final Manufacturing PMI 47.5 v 47.1 (e) v 47.0 (Jan24)
- Euro stocks closed mixed, following the release of mixed economic data.
- DAX: 17,735 (WTD: +1.87%), Stoxx50: 4,894 (WTD: +0.46%), FTSE100: 7,682 (WTD: -0.31%)



- Feb24 Manufacturing PMI 49.1. v 49.0 (e) v 49.2 (Jan24)
- Feb24 Caixin Manufacturing PMI 50.9 v 50.7 (e) v 50.8 (Jan24)
- Chinese stocks closed in the green following the release of stronger than expected economic data.
- SHSZ300: 3,537 (WTD: +1.38%), SHCOMP: 3,027 (WTD: +0.74%)



- 24 Feb 24 Initial Jobless Claims 215k v 210k (e) v 202k (17 Feb 24)
- Feb24 Final Manufacturing PMI 52.2 v 51.5 (e) v 51.5 (Jan24)
- 4Q23 Second GDP Annualised q/q 3.2% v 3.3% (e) v 4.9% (3Q23)
- Feb24 Final UoM Sentiment 76.9 v 79.6.0 (e) v 79.0 (Jan24)
- US equities ended the week higher on expectations that the Fed will cut rates.
- NASDAQ: 16,274 (WTD: +1.74%), S&P 500: 5,137 (WTD: +0.95%)



- ΔUS Crude Inventories 4,199k bbl (23 Feb 24) v 2,563k bbl (e) v 3,514k bbl (16 Feb 24)
- ΔUS Oil Rigs +3; 629 (1 Mar 24) v 626 (24 Feb 24)
- ΔNorth American Oil Rigs +3; 860(1 Mar 24) v 857 (24 Feb 24)
 - Oil prices rise mid uncertainty about the prospects for a cease-fire in the Israel-Hamas war.
 - WTI: \$79.97 (WTD: +4.55%)
 - Brent Crude: \$83.55 (WTD: +2.36%)



- Precious metals were mixed for the week as the US Dollar strengthened and optimism over central banks cutting interest rates.
 - Gold: \$2,083 (WTD: +2.33%)
 - Platinum: \$888 (WTD: -1.51%)

Oil prices rise on Middle-East war.



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