



KGORI CAPITAL
INVEST WITH PRIDE

4 October 2023

COMPANY ANNOUNCEMENTS



Update on Cautionary Announcement

- LLR announced that they are still in the process of finalising sale agreements with potential buyers for their Red Square residential flats.
- P2.55 (YTD: (26.72%)) PE: 7.1 PB: 0.8 D/Y: 7.74% Mkt Cap: 714.0mn

Cautionary Statement



- Shumba announced that its Loss Before Tax (LBT) for the full year ending 30 Jun 23 will be \$1mn-\$1.2mn (45%-55%) lower than the \$2.2mn LBT reported for the 30 Jun 22 half year period.
- The improved performance is mainly due to capitalizing Tati Solar project expenditures, which were previously expensed, and ongoing operational streamlining for cost savings.
- The unaudited results will be published by the end of Sep 23.
- P0.90 (YTD: 0.00%) PE: N/A PB: 2.8 D/Y: 0.00% Mkt Cap: 265.5mn

Notice of Annual General Meeting (AGM)



- Engen announced that it will virtually hold its AGM at 10am on 18 Oct 23. Shareholders will vote on:
 - Approving 31 Dec 22 financial statements and the directors' and auditor's reports thereon.
 - Approving the 79.4t/share distribution of dividend declared.
 - Approving the re-election of S Ndzinge, A Siwawa, F Kotze and L Makwinja as Directors.
 - Approving the remuneration of Non-Executive Directors for the year ended 30 Dec 22.
 - Approving the remuneration of Non-Executive Directors for the ensuing year 30 Dec 23.
 - Approving the auditor remuneration paid to PricewaterhouseCoopers (PwC) for the year ended 31 Dec 22.
 - Approving the reappointment of PwC as auditors for the ensuing year and authorising the Directors to fix their remuneration.
- P13.05 (YTD: +14.47%) PE: 7.8 PB: 2.5 D/Y: 6.64% Mkt Cap: 2,084.4mn

Notice of Annual General Meeting (AGM)



- Sefalana announced that it will hold its AGM at 4pm on 27 Oct 23 at its Head Office, Plot 10038, Corner of Nelson Mandela Drive and Kubu Road, Broadhurst Industrial Site, Gaborone. Shareholders will vote on:
 - Approving 30 Apr 23 financial statements and the directors' and auditor's reports thereon.
 - Approving the interim dividend of 12t/share, final dividend of 50t/share and a special dividend of 10t/share declared.
 - Approving the appointment of K Jefferis an Independent Non-Executive Director.
 - Approving the re-election of S Swaniker-Tetty and K Mere as Directors.
 - Approving the remuneration of Non-Executive and Executive Directors for the year ended 30 Apr 23.
 - Approving the auditor remuneration for the year ended 30 Apr 23.
 - Approving the reappointment of Deloitte & Toucheas auditors for the ensuing year.
- P11.05 (YTD: 14.39%) PE: 9.2 PB: 1.2 D/Y: 6.52% Mkt Cap: 2,770.5mn

Changes to the Board, Annual General Meeting (AGM) Results and Notice of Closed Period



- Changes to the Board
 - BTCL announced the retirement of L Ntakwana and M Letshwiti as Non-Executive Directors, effective 26 Sep 23.
 - BTCL announced the appointment of T Pheko as an Interim Board Chairperson, effective 26 Sep 23.
- AGM Results
 - BTCL announced the results of its 2023 AGM where all resolutions passed with at least 99.72% votes in favour.
- Notice of Closed Period
 - BTCL announced that it has begun preparing half year results for the period ending 30 Sep 23 and has declared a closed period from 1 Oct 23 until results are published on or before 31 Dec 23.
- P0.81 (YTD: +5.19%) PE: 7.9 PB: 0.4 D/Y: 8.28% Mkt Cap: 850.5mn

Termination of Contract



- Lucara announced the termination of the diamond sales agreement between them and HB Trading BV due to HB's material breach of financial commitments.
- P5.00 (YTD: -23.08%) PE: 2.5 PB: 0.6 D/Y: 0.00% Mkt Cap: 2,272.9mn

Appointment to the Board and Unclaimed Dividends



- Appointment to the Board
 - BIHL announced the appointment of K Mokgothu as Group Company Secretary and Head of Legal.
- Unclaimed Dividends
 - BIHL announced that in accordance with Section 27.5 of its constitution, dividends unclaimed for 3 years may be forfeited to the company. Shareholders are required to collect their outstanding dividends by 30 Nov 23; otherwise, unclaimed dividends from before 1 Jan 20, will also be governed by the same provision.
- P19.80 (YTD: +11.80%) PE: 7.3 PB: 1.5 D/Y: 13.48% Mkt Cap: 5,590.9mn

Appointment of Directors



- BBS announced the appointment of S Lenong and L Maseng as Independent Non-Executive Directors.
- P0.50 (YTD: 0.00%) PE: N/A PB: 0.5 D/Y: 0.00% Mkt Cap: 243.7mn

Notice of Annual General Meeting (AGM)



- Tlou will host its 2022 AGM, on 31 Oct 23 at 10am at the offices of BDO: Level 10, 12 Creek Street, Brisbane Qld 4000. Shareholders will vote on:
 - Approving 30 Jun 23 financial statements and the directors' and auditor's reports thereon.
 - Approving the re-elections of M Mclver and H Swire as Directors.
 - Ratifying the issue of 5,714,284 ordinary fully paid shares at AUD \$0.035.
 - Approving the issue of equity securities of up to 10% of the issued capital of the company.
- P0.50 (YTD: 0.00%) PE: N/A PB: 1.1 D/Y: 0.00% Mkt Cap: 512.3mn

Declaration of Dividend



- FAR declared a distribution of 11.80t/linked unit comprising of gross interest of 11.69t/debenture and a gross dividend of 0.11t/share in respect of the period ended 30 Jun 23 payable on or before 10 Nov 23.
- P2.39 (YTD: -0.42%) PE: 9.0 PB: 1.0 D/Y: 4.89% Mkt Cap: 1,133.1mn

G4S HY23 RESULTS – INCREASED EXPENSES WEIGH DOWN PROFITS

Income Statement P Mn	HY 23	HY 22	% Δ
Revenue	110	105	4%
Cost of sales	(85)	(79)	7%
Gross Profit	25	26	(5%)
Other income/ (loss)	(0)	1	(112%)
Movement in credit loss allowances	(2)	(3)	(34%)
Administrative expenses	(22)	(21)	2%
Profit from operations	1	2	(76%)
Finance expense	(1)	(1)	12%
Finance income	1	1	2%
Profit before taxation	1	3	(58%)
Tax	(0)	(1)	(83%)
Profit for the year (PAT)	1	2	(50%)
Balance Sheet extract P Mn	HY 23	HY 22	% Δ
Cash and Cash Equivalents	13	16	(20%)
Amount due from related parties	51	50	1%
Trade and other receivables	40	48	(17%)
PPE	23	26	(10%)
Trade and other payables	35	29	21%
Equity	113	120	(6%)

- Revenue +4% due to increases in cash, systems, rise in deposits sales and cleaning business services.
- Cost of sales +7% due to higher fuel prices and increased insurance expenses for vehicles
- Administrative Expenses +2% as a result of upgrading security technology.
- PAT -50% due to and increased costs
- No dividend declared.
- P2.45 (YTD: -7.55%)
PE: N/A
PB: 1.7
D/Y: 0.00%
Mkt Cap: P196.0mn

CRESTA HY23 RESULTS – INCREASED FINANCE EXPENSES WEIGH DOWN PROFITS

Income Statement P Mn	HY 23	HY 22	% Δ
Revenue	181	165	10%
Cost of sales	(109)	(97)	12%
Gross Profit	72	68	6%
Sales and distribution expenses	(6)	(5)	21%
Administration expenses	(46)	(47)	(2%)
Operating Profit (Loss)	20	16	24%
Net finance expense	(12)	(10)	19%
Profit before taxation	8	6	32%
Tax	(3)	4	(171%)
Profit for the period (PAT)	5	9	(44%)
Balance Sheet extract P Mn	HY 23	HY 22	% Δ
Cash and cash equivalents	46	54	(15%)
PPE	339	340	(0%)
Borrowings	215	258	(17%)
Equity	147	132	11%

- Revenue +10% on the back of higher average daily rates predominantly propelled by hotels in the leisure destinations, given the increase in arrivals of foreign guests when compared to 2022.
- Net finance expense +19% due to the increase in the prime lending rate
- Cash and cash equivalents -15% on the back of strategic deployment of cash into needful refurbishments and debt service payments.
- No dividend declared.
- P1.03 (YTD: +8.42%)
PE: 12.6
PB: 1.3
D/Y: 0.00%
Mkt Cap: P190.2mn

BBS HY23 RESULTS – LOSSES INCREASE DUE TO TRANSFORMATION EXERCISE

Income Statement P Mn	HY 23	HY 22	% Δ	
Interest income	159	126	26%	
Interest expense	(109)	(81)	34%	
Net-interest income	50	45	12%	
Fee and commission income	14	10	36%	
Fee and commission expense	(1)	(1)	36%	
Other operating income	3	3	(7%)	
Operating Profit	65	56	15%	
Staff expenses	(51)	(38)	34%	
Depreciation & Amort	(6)	(8)	(20%)	
Other expenses	(34)	(29)	16%	
Impairment loss	(6)	(2)	245%	
Profit before taxation	(32)	(20)	60%	
Tax	2	-	100%	
Loss for the period (LAT)	(30)	(20)	50%	
Balance Sheet extract P Mn	HY 23	HY 22	% Δ	
Cash and cash equivalents	178	45	297%	
Advances to customers	3 282	3 161	4%	
Customer savings and deposits	2 590	2 131	22%	
Borrowings	430	641	(33%)	
Equity	444	474	(6%)	

- Interest expenses + 34% due to higher interest rates.
- Staff expenses +34% as a result of restructuring exercise following issuance of banking license.
- Impairment loss up 2.5x reflecting tough economic conditions faced by consumers.
- Loss for the period +50% due to transformational costs, increased credit risks, increased interest expenses and slow implementation of key transformational initiatives.
- Advances +4% due to growth in Net unsecured loans and advances.
- Borrowings -33% due to maturities during the period.
- No dividend declared.
- P0.50 (YTD: 0.00%)
PE: N/A
PB: 0.5
D/Y: 0.00%
Mkt Cap: P243.7mn

TLOU FY23 RESULTS – DEVELOPMENT STAGE CONTINUES

Income Statement A\$'000	FY 23	FY 22	% Δ	
Interest income	22	0	241,533%	
Employee benefits expense	(1,104)	(684)	62%	
Depreciation expense	(209)	(547)	(62%)	
Impairment	-	(166)	(100%)	
FX gain / loss	141	(154)	(191%)	
Interest expense	(647)	(242)	168%	
Share based payment expense	(100)	(232)	(57%)	
Professional fees	(441)	(284)	55%	
Occupancy costs	(16)	(18)	(14%)	
Fair Value (FV) gain/(loss) on financial instruments	(97)	(690)	(86%)	
Other expenses	(1,790)	(1,312)	36%	
Loss before income tax	(4,241)	(4,329)	(2%)	
Income tax	-	-	-	
Loss for the period	(4,241)	(4,329)	(2%)	
Balance Sheet extract A\$'000	FY 23	FY 22	% Δ	
Cash and cash equivalents	6 849	7 875	(13%)	
Exploration assets	60 443	50 181	20%	
PPE	1 400	366	282%	
Equity	58 409	50 533	16%	

- Negligible income as Tlou was in the development stage during this period.
- Employee benefit expenses +62% despite a significant decline (57%) in performance rights
- Other expenses +36% due to travel & accommodation costs and investor relations each more than doubling.
- Loss for the period -2%, mainly due to improved FV losses on FI, lower depreciation expenses and positive FX gains.
- No dividend declared.
- P0.50 (YTD: 0.00%)
PE: N/A
PB: 1.0
D/Y: 0.00%
Mkt Cap: P512.3mn

SHUMBA FY23 RESULTS – LOSSES DECREASE

Income Statement \$000s	FY 23	FY 22	% Δ
Revenues	-	488	(100%)
Cost of sales	-	(423)	(100%)
Gross Profit	-	64	(100%)
Other Income	32	32	0%
Operating expenses	(567)	(1,748)	(68%)
Operating earnings	(535)	(1,652)	(68%)
Finance income	-	-	0%
Finance Cost	(545)	(558)	(2%)
Net income/(loss) for the period	(1,080)	(2,210)	(51%)
Taxation	(11)	(31)	0%
Profit (Loss) from continuing operations	(1,091)	(2,241)	(51%)
Exchange difference on translating foreign operations	347	(3,544)	(110%)
Total comprehensive profit (loss) for the period	(744)	(5,785)	(87%)
Balance Sheet extract \$000s	FY 23	FY 22	% Δ
Cash and cash equivalents	43	468	(91%)
Exploration assets	12 552	13 718	(9%)
Borrowings	4 758	4 617	3%
Equity	6 893	7 637	(10%)

- Exchange difference on translating foreign operations improved significantly due to the USD/Pula performance.
- Loss from continuing operations -51% because of the capitalisation of expenditures related to the Tati Solar project.
- No dividend declared.
- P0.90 (YTD: 0.00%)
PE: N/A
PB: 2.8
D/Y: 0.00%
Mkt Cap: P265.5mn

MINERGY FY23 RESULTS – TOUGH OPERATING ENVIRONMENT INCREASES LOSSES

Income Statement P Mn	FY 23	FY 22	% Δ
Revenue	513	425	21%
Cost of sales	(559)	(484)	16%
Gross loss	(46)	(58)	(21%)
Other income	16	3	441%
Operating expenses	(22)	(19)	18%
Operating Loss	(52)	(74)	(30%)
Finance income/(expense)	(124)	(93)	33%
Loss before income tax	(176)	(168)	5%
Tax	37	36	3%
Net loss for the period	(139)	(131)	6%
Balance Sheet extract P Mn	FY 23	FY 22	% Δ
Cash and cash equivalents	13	9	44%
PPE	548	457	20%
Inventories	119	76	55%
Rehabilitation provision	244	162	51%
Borrowings	548	565	(3%)
Equity	(319)	(180)	77%

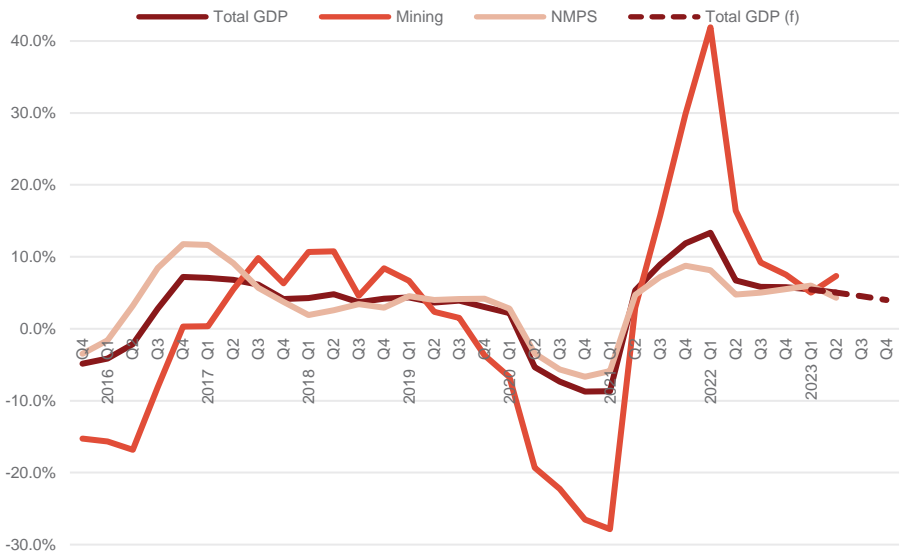
- Revenue +21% due to increases in sales values and volumes and record high coal prices.
- Cost of sales +16% due to the additional fixed costs associated with ramping up production to full capacity, higher diesel prices and an increase in explosives for blasting.
- Net Finance costs +33% because of heavily debt weighted capital structure.
- Loss for the period due to higher costs and higher finance costs.
- No dividend declared.
- P0.40 (YTD: 0.00%)
PE: N/A
PB: N/A
D/Y: 0.00%
Mkt Cap: P188.0mn

SEP23 GOVERNMENT BOND AUCTION RESULTS – STOP-OUT YIELDS DECLINE

Bond	Description	Total Amount Offered (PMn)	Total Amount Allocated (PMn)	Allocation Ratio	Stop out Yield	Previous Auction Stop Out Yield	Δ Stop Out Yield
BOTSTB1023	3M T-Bill	520	500	96%	5.303%	5.582%	-28bps
BOTSTB0124	6M T-Bill	500	520	104%	5.467%	5.784%	-32bps
BOTSGB0527	4-Yr Bond	200	200	100%	7.500%	7.850%	-35bps
BOTSGB0635	12-Yr Bond	200	200	100%	8.580%	8.650%	-7bps
BOTSGB0943	20-Yr Bond	100	100	100%	8.750%	8.900%	-15bps
Total		1,520	1,520	100%			

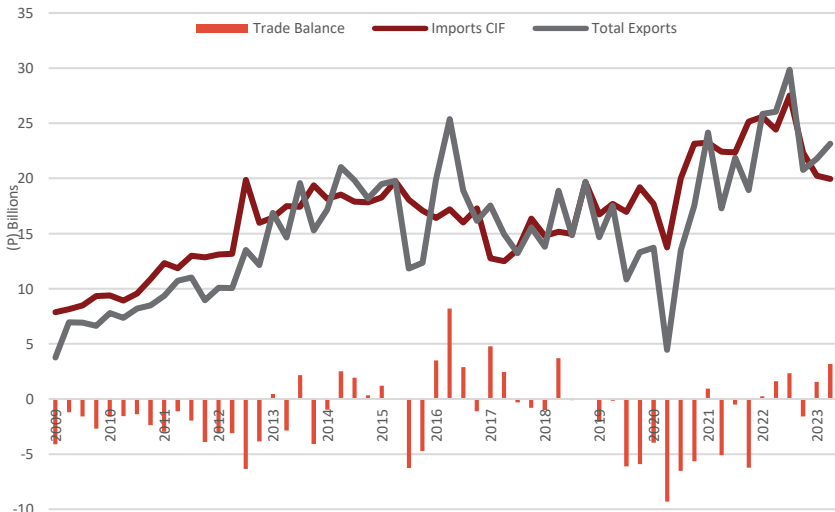
- 100% of the total P1.5bn bond auction was allotted.
- The 3M T-bill was under allocated, while the 6M-T-bill was over allotted.
- Bond stop-out yields generally decreased across all tenors.

2Q23 GDP GROWTH – GDP GROWTH SLOWS



- Real GDP registered growth of 5.0% (y/y) in 2Q23 v 5.4% 1Q23
 - Mining sector growth picked up pace from 5.0% (1Q23) to 7.3% (2Q23). However, this was offset by a sharp decline in Non-Mining Private sector which fell to 4.3% (2Q23) up from 6.0% (1Q23).
 - Despite growth continuing to slowdown, all sectors of the economy have again experienced positive growth over the 12-month rolling period.
 - The fastest growing sectors were Mining (7.3%), Transport & Storage (5.3%) and Wholesale & Retail (5.3%).
- Real GDP growth is projected to slow down to a range of 3.8% - 4.0% in 2023.

JUL23 TRADE BALANCE (TB) – FIFTH CONSECUTIVE MONTH OF TRADE SURPLUSES



- Jul23 TB P0.714bn v P1.775bn (Jul22)
 - Jul23 Imports: P6.90bn v P6.94bn (Jun23) v P8.29bn (Jul22). Representing a y/y contraction of 16.8%.
 - Jul23 Exports: P7.61bn v P7.59bn (Jun23) v 10.01bn (Jul22). Resulting in a y/y contraction of 24.3%.
 - This was mainly attributable to the y/y contractions across most mineral exports, namely diamonds (-28.9%), coal (-44.3%) and gold (-50.9%) Copper exports continue their strong performance for the year, rising by 47.7% y/y.

REGIONAL

SOUTH AFRICA

- Aug23 PPI y/y 4.3% v 3.7% (e) v 2.7% (Jul23)
- Aug23 Trade Balance R13.3bn v R8.0bn (e) v R15.4bn (Jul23)
- Eskom implemented Stage 1 and Stage 3 of load shedding citing improved power generation as well as an anticipated decrease in demand.

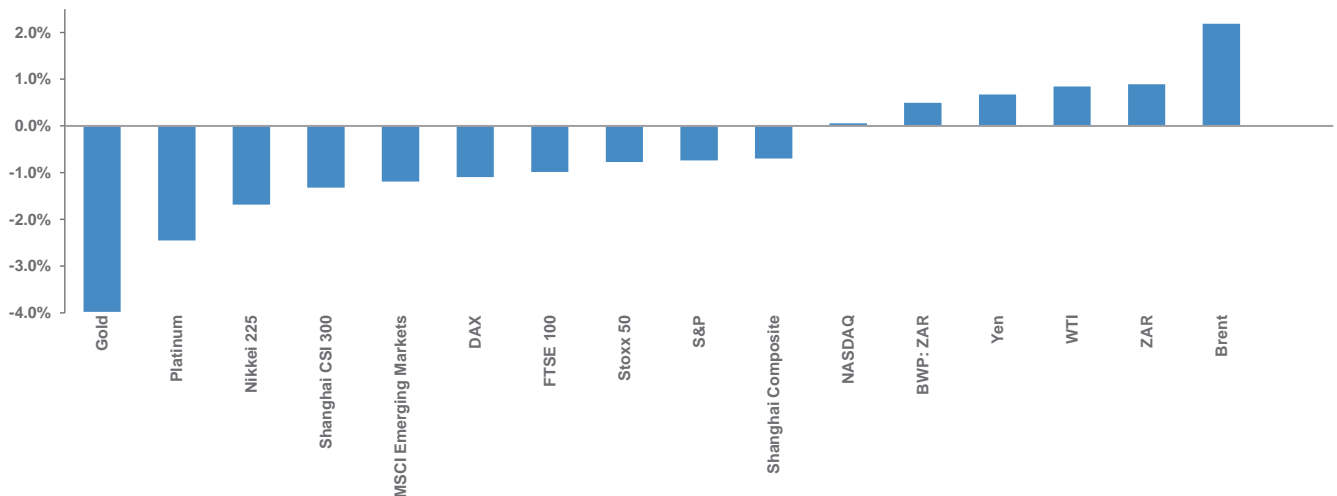
ZAR PERFORMANCE

- The ZAR weakened against the USD following positive US inflation data.
- ZAR 18.92 (WTD: +0.89) v 18.76 (22 Sep 23)

Rand weakens against the Dollar.

INTERNATIONAL

INTERNATIONAL SNAPSHOT – 29 SEP 23 WEEKLY PERFORMANCE





- Sep23 Tokyo CPI y/y 2.8% v 2.7% (e) v 2.9% (Aug23)
- Aug23 Preliminary Industrial Production m/m 0.0% v -0.8% (e) v -1.8% (Jul23)
- Japanese stocks ended the week in the red due to growing concerns of a potential US government shutdown as well as a possibility of extended high interest rates by the Fed.
- Nikkei 225: 31,858 (WTD: -1.68%), Yen: 149.37 (WTD: +0.67%)



- Eurozone Sep23 CPI Estimate y/y 4.3% v 4.5% (e) v 5.2% (Aug23)
- France Sep23 Preliminary CPI y/y 4.9% v 5.1% (e) v 4.9% (Aug23)
- Germany Sep23 Preliminary CPI y/y 4.5% v 4.6% (e) v 6.1% (Aug23)
- UK 2Q23 Final GDP q/q 0.2% v 0.2% (e) v 0.1% (1Q23)
- European markets ended the week in the red amid fears of persistently high US interest rates and concerns over China's property market.
- DAX: 15,387 (WTD: -1.10%), Stoxx50: 4,175 (WTD: -0.77%), FTSE100: 7,608 (WTD: -0.99%)



- Aug23 Industrial Profits y/y 17.2% v (6.7% (Jul23)
- Chinese stocks closed in the red due to continued fears about the economy, with the property sector also dampening investor sentiment.
- SHSZ300: 3,690 (WTD: -1.32%), SHCOMP: 3,110 (WTD: -0.70%)



- 23 Sep 23 Initial Jobless Claims 204k v 215k (e) v 202k (16 Sep 23)
- 2Q23 Third Estimate Annualised GDP q/q 2.1% v 2.2% (e) v 2.1% (1Q23)
- Sep23 Final UoM Sentiment 68.1 v 67.7 (e) v 67.7 (Aug23)
- US equities ended the week mixed after improved sentiment over positive inflation data was dampened by news that the government might be headed towards a shutdown.
- NASDAQ: 13,219 (WTD: +0.06%), S&P 500: 4,288 (WTD: -0.74%)

COMMODITIES



- ΔUS Crude Inventories -2,169k bbl. (22 Sep 23) v -600k bbl. (e) v -2,136k bbl. (15 Sep 23)
- ΔUS Oil Rigs -7; 623 (29 Sep 23) v 630 (22 Sep 23)
- ΔNorth American Oil Rigs -6; 814 (29 Sep 23) v 820 (22 Sep 23)
 - Oil prices were up over the week as US stockpiles fell to critical levels.
 - WTI: \$90.79 (WTD: +0.84%)
 - Brent Crude: \$95.31 (WTD: +2.19%)



- Precious metals closed the week in the red due to a stronger dollar.
 - Gold: \$1,849 (WTD: -3.98%)
 - Platinum: \$908 (WTD: -2.45%)

Oil prices increase on the back of low stockpiles.



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