

KGORI CAPITAL MARKET WATCH

21 November 2022

Local

COMPANY ANNOUNCEMENTS

| 0 | Notification of Change in Ex | ternal Audito | or | | |
|---------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| CQČS | CA&S announced the app | pointment of E | Deloitte & Touche | e Tohmatsu Limited | as its external auditor, |
| Group Taking brands beyond borders | effective 1 Jan 23. • P4.20 (YTD: +15.07%) | PE: 7.9 | PB: 1.4 | D/Y: 2.20% | Mkt Cap: P1,988.0mn |
| | • F4.20 (TTD. +13.07%) | FE. 7.9 | FD. 1.4 | D/ 1. 2.20% | MRI Cap. F 1,900.01111 |
| | Director's Associates Dealin | g in Shares | | | |
| TURNST R | During the week, 4 association linked units each at P1.78 | | star's Group Man | aging Director, G A | bdoola purchased 100k |
| | • P1.78 (YTD: -10.10%) | PE: 9.2 | PB: 0.6 | D/Y: 10.11% | Mkt Cap: P1,018.4mn |
| | Rebuttal of Scrip Dividend A | llegations b | y The Exchange | e Africa | |
| | Absa refuted an article or | ublished by F | ychange Africa | alleging that Absa i | s offering a scrip dividend, |
| absa | which will result in the iss | suance of add | ditional shares, a | | |
| | Stock Exchange for appr P5.12 (YTD: +10.34%) | oval of this lis PE: 7.4 | PB: 1.7 | D/Y: 7.77% | Mkt Cap: P4,363.1mr |
| RDC Property Group | \$1mn agre David Livin RDC also e Africa (DBS and all clai worth \$21. Following t package, d Bond Announcement RDC annoi listed bond Exchange | ement with P ligstone Safar entered into a SA), under wh ms against D 8mn at the da he assignmen lebt, and all c unced that it v . RDCP inten listed dual tra | rotea Hotels Zan i Lodge and Spa n assignment ag nich the DBSA w LSL to RDCPI fo ate of signing. nt by DBSA, PHZ laims for \$2.5mn will refinance its i ds to issue up to nche notes (subj | bia (PHZ) to acquir (DLSL). RDCPI and reement with the Do Il cede and transfer r a \$5mn considera 2 will purchase 50% maturing P75mn RE P100mn in senior u ect to volume and p | tional (RDCPI) entered into re all shares and claims of t d PHZ will each acquire 50° evelopment Bank of Southe the security package, debt tion. These claims were of RDCPI's security DCP004 senior unsecured unsecured Botswana Stock pricing). This offer will be |
| | P2.20 (YTD: +2.33%) | PE: 2.4 | PB: 0.6 | D/Y: 4.61% | cipated trade date is 2 Dec Mkt Cap: P1,668.1mn |





Lucara announced that it entered into an extended diamond sales agreement with HB, for the purpose of selling +10.8 carat rough diamonds produced from the Karowe mine until 31 Dec '32. P5.65 (YTD: -13.08%) PE: 5.6 PB: 0.8 D/Y: 0.00% Mkt Cap: P2,562.7mn

Board Appointments and Resignation



- G4S announced the appointment of T Matthews and C Motswaiso as its Non-Executive Directors, effective 1 Nov 22.
- Mr Matthews is currently the Managing Director of Fibre Sourcing Botswana while Ms Motswaiso is currently the General Manager of Corporate Services at the Public Procurement Regulatory Authority.
- G4S further announced the resignation of J Du Plooy as Finance Director.
- P2.65 (YTD: -11.37%) PE: 17.4 PB: 1.8 D/Y: 0.00% Mkt Cap: P212.0mn

State of the Nation Address (SONA)

- On 14 Nov 22, His Excellency President Dr Mokgweetsi Masisi gave the SONA. Highlights from the speech:
 - Citizen Economic Inclusion
 - Botswana Oil was given a 100% fuel import mandate.
 - o Agriculture
 - Large-scale citrus project in Selebi Phikwe started in 2020 as a result of
 - Foreign Direct Investment, which is expected to generate export revenue. The construction of Tsabong multi-species abattoir will be commissioned in Apr23.
 - The establishment of the Meat Industry Regulatory Authority (MIRA) will be tabled at the next sitting of Parliament.
 - Development of Strategic Infrastructure
 - The 3 road interchanges in Gaborone, are expected to be completed by the 31 Dec 22.
 - The amendment of the Public Roads Act to establish toll gates, was passed by Parliament in Jul22.
 - Planned developments:
 - Road infrastructure to join the Martins Drift Border to the Kazungula Bridge.
 - The Mmamabula-Lephalale Rail Link, which is critical for transporting Botswana coal and other bulk commodities to international markets, will be built between 2023 and 2024.
 - As a result of the completion of Phase 1 of the Northwest Transmission Grid Connection (NWTGC) and the construction of the Legothwane sub-station, the Ghanzi and Northwest districts are now supplied by the national power grid.

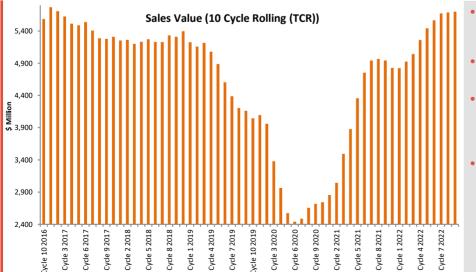


BHC HY22 RESULTS - RISE IN OPERATING EXPENSES AND FINANCING COSTS DIPS PROFITS

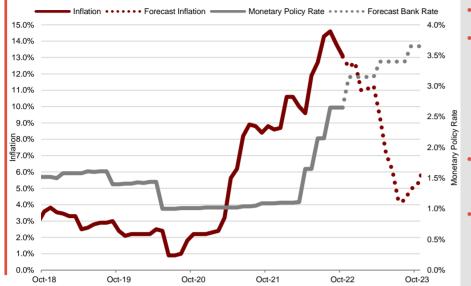
| Ir | ncome Statement P'Mn | HY 22 | HY 21 | % Δ | |
|----|-----------------------------------|-------|-------|------------|---|
| | Revenue and rental income | 251 | 332 | (24%) | • |
| | Cost of Sales | (105) | (206) | (49%) | |
| | Gross Profit | 146 | 126 | 16% | |
| | Repairs and maintenance | (31) | (22) | 40% | • |
| | Employee benefit expenses | (70) | (69) | 1% | |
| | Depreciation & amortisation | (22) | (17) | 25% | |
| | Other expenses | (37) | (33) | 11% | • |
| | Impairment | 2 | 17 | (89%) | |
| | Other income | 1 | 4 | (68%) | • |
| G | Gain on investment property sales | 10 | 17 | (38%) | |
| | Operating profit | (0) | 22 | (102%) | |
| | Finance income | 15 | 8 | 96% | |
| | Finance costs | (18) | (14) | 24% | |
| | Share of profit on joint ventures | 9 | 8 | 9% | |
| | Profit before tax | 6 | 23 | (76%) | |
| | Тах | (2) | (5) | (58%) | |
| | Profit for the period (PAT) | 4 | 18 | (81%) | |
| в | alance Sheet extract P'Mn | HY 22 | HY 21 | % Δ | |
| | Cash and cash equivalents | 906 | 881 | 3% | |
| | Housing inventories | 454 | 561 | (19%) | |
| | Investment properties | 1,341 | 1,306 | 3% | |
| | Borrowings | 609 | 634 | (4%) | |
| | Equity | 1,600 | 1,550 | 3% | |
| | | | | | |

- Revenue -24% on low sales volumes as well as low activity on construction projects due to the BHC's key stakeholders' decisions to defer some of the planned third-party projects.
- Repairs and maintenance +40% due to an increase in planned maintenance activities.
- Other expenses +11% due to increase in inflation.
- Owing to the slowdown in project activities, loan interest expenses could not be capitalized, leading to financing costs increasing by 24%.
- PAT -81% due to the increase in operating expenses and financing costs.

DE BEERS' (DB) CYCLE 9 SALES 2022 - STRONG DEMAND PERSISTS



- DB Cycle 9 2022 Sales \$450mn v \$508mn (Cycle 8 2022) v \$438mn (Cycle 9 2021)
- DB Cycle 9 2022 Sales TCR \$5,701mn v \$4,943mn (Cycle 9 2021)
- DB continued to implement a flexible approach to rough diamond sales with the Sight event being extended beyond its normal weeklong duration.
- Demand for rough diamonds remained steady, reflecting what is traditionally a quieter time for the diamond midstream ahead of polishing factories reopening in India following the Diwali holidays.



OCT22 INFLATION – INFLATION REMAINS ELEVATED

- Oct22 13.1% v 13.8% (Kgori) v 13.8% (Sep22)
- Inflation came in lower than expected on account of tepid growth in Transport inflation which grew 0.1% m/m versus our expectation of 0.6%. However, on an annual basis, Transport inflation remains elevated at 32.3% y/y. Transport inflation should again decline in Nov22 due to the decrease in pump prices effected on 26 Oct 22.
- We continue to expect inflation to remain elevated but gradually reduce and to sustainably trend within the BoB's objective range from 4Q24.
- We expect another 75bps of rate hikes in 2022 as the central bank attempts to reign in stubbornly high inflation.

Regional **SOUTH AFRICA**

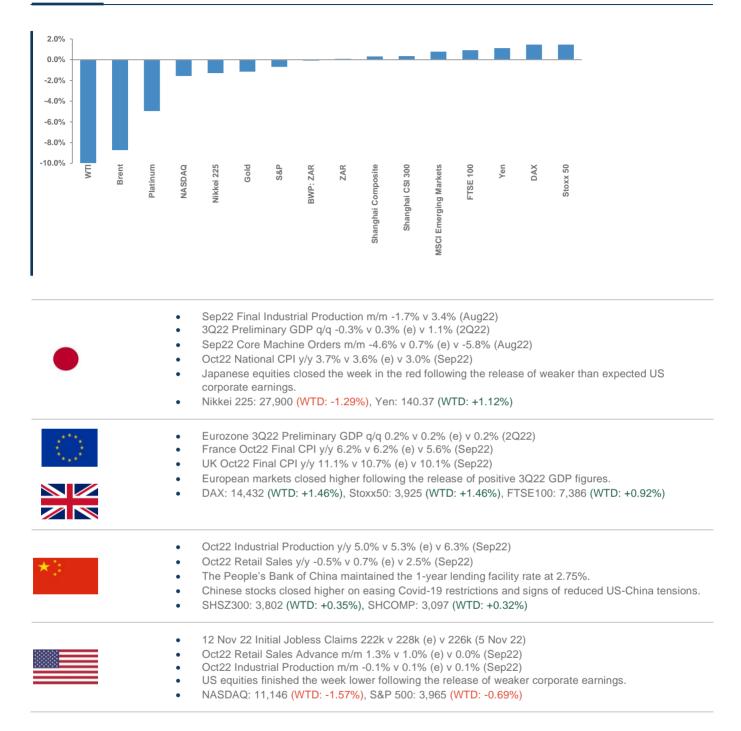
- Sep22 Retail Sales m/m 0.1% v -0.6% (e) v -1.3% (Aug22)
- Eskom implemented stage 4 load shedding, citing breakdowns in its power stations, low pumped storage dam levels and lack of diesel.
- South Africa's long-term foreign currency debt rating was affirmed by S&P at BB-.

ZAR PERFORMANCE

- The South African rand weakened against the USD on lower precious metals prices.
- ZAR 17.26 (WTD: +0.09%) v 17.24 (11 Nov22)

International

INTERNATIONAL SNAPSHOT - 18 NOV 22 WEEKLY PERFORMANCE



COMMODITIES

•



- ΔUS Crude Inventories -5,400k bbl. (11 Nov 22) v -1,240k bbl. (e) v 3,925k bbl. (4 Nov 22)
 - ∆US Oil Rigs +3; 782 (18 Nov 22) v 779 (11 Nov 22)
- △North American Oil Rigs +4; 983 (18 Nov 22) v 979 (11 Nov 22)
- Oil prices closed lower as investors worried about the possibility of an economic recession, which may depress energy demand.
 - WTI: \$80.08 (WTD: -9.98%)
 - Brent Crude: \$87.62 (WTD: -8.72%)



- Precious metals declined for the week due to a stronger USD.
 Gold: \$1,751 (WTD: -1.16%)
 - Platinum: \$982 (WTD: -4.96%)



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