

KGORI CAPITAL MARK СН

7 November 2022

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Local

BOTSWANA POWER CORPORATION

COMPANY ANNOUNCEMENTS

	Changes to the Board of Directors				
LLR etlole La Rona Limited	 LLR announced the appointment of: K Balosang as its Board Chairperson, effective 1 Nov 22. Mr Balosang owns Balosol Management Consulting. M Muller as its Independent Non-Executive Director, effective 31 Oct 22. Mr Muller is the founder and Managing Director of Chase & Willow Capital. P3.10 (YTD: +21.57%) PE: 8.8 PB: 1.0 D/Y: 5.94% Mkt Cap: P868.0mn 				
	Capital Raise A\$2mn				
	 Tlou announced that it raised A\$2mn pursuant to a placing of 57,142,857 new ordinary shares of no par value at an issue price of A\$0.035. The funds have been raised from a new strategic investor, via an entity controlled by Dr Campbell, a high-net-worth investor based in Sydney, Australia. Funds are proposed to be used for development of Tlou's Lesedi Power Project including construction of substations to connect to the existing electricity grid in Botswana. 				
	P0.50 (YTD: 0.00%) PE: N/A PB: 0.7 D/Y: 0.00% Mkt Cap: P300.1mn				
CHOPPIES Great value for your nonsy?	 Choppies announced that it will virtually hold its 2022 AGM on 23 Nov 22 at 2pm. Shareholders will vote on: Approving 30 Jun 22 financial statements and the directors' and auditor's reports thered Approving the re-election of C Harward and T Pritchard as Non-Executive Directors. Approving the remuneration paid to auditors, Mazars for the year ended 30 Jun 22. Approving the reappointment of Mazars as auditors for the ensuing year. Approving the remuneration policy and implementation of the same. Passing a Special Resolution pertaining to the pre-approval of the donations for the year ending 30 Jun 23. Approving the further issuance of 65mn ordinary shares and allot such number of such shares to eligible employees. P0.62 (YTD: +3.33%) PE: 5.6 PB: N/A D/Y: 0.00% Mkt Cap: P808.2mn 				
	Results of Annual General Meeting (AGM)				
	 Sefalana announced the results of its 2022 AGM where all resolutions were passed by 94.5% or more votes in favour, except: Ordinary resolution 4: Approving the remuneration of Executive Directors for the 24 Apr 22 year end. 13.3% voted in favour, 86.7% against. P9.60 (YTD: +1.59%) PE: 10.9 PB: 1.1 D/Y: 5.21% Mkt Cap: P2,407.0mr 				
	Power Supply Constraints				
1	 BPC announced that it will implement rotational load management across the country for about a 				

CHOBE HY23 RESULTS - PROFITS RETURN

•	% Δ	HY 22	HY 23	ncome Statement P'Mn
	371%	50	235	Revenue
	257%	3	11	Other operating income
	(20%)	(3)	(2)	Amortisation of intangible assets
•	(4%)	(18)	(18)	Depreciation
	110%	(57)	(119)	Other operating expenses
	(521%)	(25)	106	Operating Profit/(Loss)
•	66%	0	0	Finance income
	34%	(2)	(2)	Finance costs
•	(14%)	(1)	(0)	Associate earnings
	(475%)	(28)	103	Profit before taxation
•	(507%)	6	(23)	Tax Credit/(Expense)
	(467%)	(22)	80	Profit/(Loss) for the period
	% Δ	HY 22	HY 23	alance Sheet extract P'Mn
	907%	13	129	Cash and cash equivalents
	(7%)	223	207	PPE
	21%	284	344	Equity

Revenue 3.7x due to the increase in occupancy rates driven by the ease in international and local travel restrictions.

- Other Operating expenses 1.1x in line with increased activity during the year.
- Profits reported for the period on account of higher revenues.
- No dividends declared
- P7.81 (YTD: +6.99%) PE: 11.7 PB: 2.0 D/Y: 0.00% Mkt Cap: P698.5m

NAP FY22 RESULTS - ACQUISITIONS AND TAX CREDITS SUPPORT PROFITS

Income Statement P'Mn	FY 22	FY 21	% Δ
Rental revenue	224	210	7%
Other income	4	4	17%
Operating costs	(54)	(52)	5%
Operating profit	175	162	8%
Net Finance income (loss)	2	3	(27%)
Fair Value Adjustment	17	(23)	(173%)
Financial Asset Fair Value Adjustment	1	(1)	(219%)
Intangible asset amortisation	(1)	(1)	0%
Share of associate's profit	7	4	72%
Profit Before Tax (PAT)	201	144	40%
Тах	24	17	39%
Profit For the Period (PAT)	225	162	40%
Balance Sheet extract P'Mn	HY 22	HY 21	% Δ
Cash and cash equivalents	12	34	(64%)
Deposits in Money Market Funds	25	4	555%
Investment properties	1,515	1,435	6%
Borrowings	8	12	(31%)
Deferred taxation	110	137	(20%)
Equity	1,483	1,433	4%

- 7% revenue growth attributable to 3 retail property acquisitions.
- Operating costs +5% as all expense lines apart from impairment charges increased during the period.
- Tax credit of P24mn due to indexation adjustments which reduced deferred tax liability.
- PAT +40% driven by increase in rental revenue, +ve fair value adjustment and +ve tax expense.
- Cash and cash equivalents -69% due to the 3 retail property acquisitions as well as the restatement of deposits in money market funds.
- P3.45 (YTD: +5.83%) PE: 9.2 PB: 1.4 D/Y: 8.41% Mkt Cap: P2,085.2mn

LUCARA 3Q22 RESULTS - LOWER SALES OF CARATS SINKS EARNINGS

Revenues 49.9 72.7 (31%) Opperating expenses (25.8) (23.2) 11% Royalty expenses (5.5) (7.8) (29%) Depletion,Amortisation&Accretion (DAA) (7.5) (13.6) (44%) Income from mining operations 11.0 28.2 (61%) Administration (4.2) (4.3) (1%) Sales and marketing (0.6) 0.6) 9% Net finance expense (0.8) (1.3) (42%) Gain on derivative financial instrument 3.7 100% 636% Gain on derivative financial instrument 3.7 100% (10%) Met Income before tax 7.0 21.8 (68%) Current income tax - (0.5) (100%) Deferred income tax (5.2) (8.5) (39%) Ret income/(loss) for the period (PAT) 1.8 12.8 (86%) Inventories 37.5 36.5 3% Ret income/(loss) for the period (PAT) 1.8 27.0 29% <th>Income Statement \$'Mn</th> <th>3Q22</th> <th>3Q21</th> <th>% Δ</th>	Income Statement \$'Mn	3Q22	3Q21	% Δ
Royalty expenses (5.5) (7.8) (29%) Depletion,Amortisation&Accretion (DAA) (7.5) (13.6) (44%) Income from mining operations 11.0 28.2 (61%) Administration (4.2) (4.3) (1%) Sales and marketing (0.6) (0.6) 9% Net finance expense (0.8) (1.3) (42%) FX gain/(loss) (2.0) (0.3) 636% Gain on derivative financial instrument 3.7 - 100% Net Income before tax 7.0 21.8 (68%) Current income tax - (0.5) (100%) Deferred income tax (5.2) (8.5) (39%) Net income/(loss) for the period (PAT) 1.8 12.8 (86%) Ealance Sheet extract \$'Mn 3022 3021 % Δ Cash and cash equivalents 34.8 27.0 29% Inventories 37.5 36.5 3% PPE 76.0 87.3 (13%) Mineral Proper	Revenues	49.9	72.7	(31%)
Depletion,Amortisation&Accretion (DAA) (7.5) (13.6) (44%) Income from mining operations 11.0 28.2 (61%) Administration (4.2) (4.3) (1%) Sales and marketing (0.6) (0.6) 9% Net finance expense (0.8) (1.3) (42%) FX gain/(loss) (2.0) (0.3) 636% Gain on derivative financial instrument 3.7 - 100% Net Income before tax 7.0 21.8 (68%) Current income tax - (0.5) (100%) Deferred income tax (5.2) (8.5) (39%) Net income/(loss) for the period (PAT) 1.8 12.8 (86%) Balance Sheet extract \$'Mn 3Q22 3Q21 % Δ Cash and cash equivalents 34.8 27.0 29% Inventories 37.5 36.5 3% PPE 76.0 87.3 (13%) Mineral Properties 213.1 157.6 35% Credit facilit	Operating expenses	(25.8)	(23.2)	11%
Income from mining operations 11.0 28.2 (61%) Administration (4.2) (4.3) (1%) Sales and marketing (0.6) (0.6) 9% Net finance expense (0.8) (1.3) (42%) FX gain/(loss) (2.0) (0.3) 636% Gain on derivative financial instrument 3.7 - 100% Net Income before tax 7.0 21.8 (68%) Current income tax - (0.5) (100%) Deferred income tax (5.2) (8.5) (39%) Net income/(loss) for the period (PAT) 1.8 12.8 (86%) Balance Sheet extract \$'Mn 3022 3021 % Δ Cash and cash equivalents 34.8 27.0 29% Inventories 37.5 36.5 3% PPE 76.0 87.3 (13%) Mineral Properties 213.1 157.6 35% Credit facility 62.0 46.7 37%	Royalty expenses	(5.5)	(7.8)	(29%)
Administration (4.2) (4.3) (1%) Sales and marketing (0.6) (0.6) 9% Net finance expense (0.8) (1.3) (42%) FX gain/(loss) (2.0) (0.3) 636% Gain on derivative financial instrument 3.7 - 100% Net Income before tax 7.0 21.8 (68%) Current income tax - (0.5) (100%) Deferred income tax - (0.5) (39%) Net income/(loss) for the period (PAT) 1.8 12.8 (86%) Balance Sheet extract \$'Mn 3Q22 3Q21 % Δ Cash and cash equivalents 34.8 27.0 29% Inventories 37.5 36.5 3% PPE 76.0 87.3 (13%) Mineral Properties 213.1 157.6 35% Credit facility 62.0 46.7 33%	Depletion,Amortisation&Accretion (DAA)	(7.5)	(13.6)	(44%)
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Net finance expense (0.8) (1.3) (42%) FX gain/(loss) (2.0) (0.3) 636% Gain on derivative financial instrument 3.7 - 100% Net Income before tax 7.0 21.8 (68%) Current income tax - (0.5) (100%) Deferred income tax (5.2) (8.5) (39%) Net income/(loss) for the period (PAT) 1.8 12.8 (86%) Balance Sheet extract \$'Mn 3022 3021 % Δ Cash and cash equivalents 34.8 27.0 29% Inventories 37.5 36.5 3% PPE 76.0 87.3 (13%) Mineral Properties 213.1 157.6 35% Credit facility 62.0 46.7 37%	Administration	(4.2)	(4.3)	(1%)
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Gain on derivative financial instrument 3.7 - 100% Net Income before tax 7.0 21.8 (68%) Current income tax - (0.5) (100%) Deferred income tax - (0.5) (39%) Net income/(loss) for the period (PAT) 1.8 12.8 (86%) Balance Sheet extract \$'Mn 3Q22 3Q21 % Δ Cash and cash equivalents 34.8 27.0 29% Inventories 37.5 36.5 3% PPE 76.0 87.3 (13%) Mineral Properties 213.1 157.6 35% Credit facility 62.0 46.7 33%	Net finance expense	(0.8)	(1.3)	(42%)
Net Income before tax 7.0 21.8 (68%) Current income tax - (0.5) (100%) Deferred income tax (5.2) (8.5) (39%) Net income/(loss) for the period (PAT) 1.8 12.8 (86%) Balance Sheet extract \$'Mn 3Q22 3Q21 % Δ Cash and cash equivalents 34.8 27.0 29% Inventories 37.5 36.5 3% PPE 76.0 87.3 (13%) Mineral Properties 213.1 157.6 35% Credit facility 62.0 46.7 37%	FX gain/(loss)	(2.0)	(0.3)	636%
Current income tax - (0.5) (100%) Deferred income tax (5.2) (8.5) (39%) Net income/(loss) for the period (PAT) 1.8 12.8 (86%) Balance Sheet extract \$'Mn 3Q22 3Q21 % A Cash and cash equivalents 34.8 27.0 29% Inventories 37.5 36.5 3% PPE 76.0 87.3 (13%) Mineral Properties 213.1 157.6 35% Credit facility 62.0 46.7 33%	Gain on derivative financial instrument	3.7	-	100%
Deferred income tax (5.2) (8.5) (39%) Net income/(loss) for the period (PAT) 1.8 12.8 (86%) Balance Sheet extract \$'Mn 3Q22 3Q21 % Δ Cash and cash equivalents 34.8 27.0 29% Inventories 37.5 36.5 3% PPE 76.0 87.3 (13%) Mineral Properties 213.1 157.6 35% Credit facility 62.0 46.7 33%	Net Income before tax	7.0	21.8	(68%)
Net income/(loss) for the period (PAT)1.812.8(86%)Balance Sheet extract \$'Mn3Q223Q21% ΔCash and cash equivalents34.827.029%Inventories37.536.53%PPE76.087.3(13%)Mineral Properties213.1157.635%Credit facility62.046.733%	Current income tax	-	(0.5)	(100%)
Balance Sheet extract \$'Mn 3Q22 3Q21 % Δ Cash and cash equivalents 34.8 27.0 29% Inventories 37.5 36.5 3% PPE 76.0 87.3 (13%) Mineral Properties 213.1 157.6 35% Credit facility 62.0 46.7 33%	Deferred income tax	(5.2)	(8.5)	(39%)
Cash and cash equivalents 34.8 27.0 29% Inventories 37.5 36.5 3% PPE 76.0 87.3 (13%) Mineral Properties 213.1 157.6 35% Credit facility 62.0 46.7 33%	Net income/(loss) for the period (PAT)	1.8	12.8	(86%)
Inventories 37.5 36.5 3% PPE 76.0 87.3 (13%) Mineral Properties 213.1 157.6 35% Credit facility 62.0 46.7 33%	Balance Sheet extract \$'Mn	3Q22	3Q21	% Δ
PPE 76.0 87.3 (13%) Mineral Properties 213.1 157.6 35% Credit facility 62.0 46.7 33%	Cash and cash equivalents	34.8	27.0	29%
Mineral Properties 213.1 157.6 35% Credit facility 62.0 46.7 33%	Inventories	37.5	36.5	3%
Credit facility 62.0 46.7 33%	PPE	76.0	87.3	(13%)
	Mineral Properties	213.1	157.6	35%
Equity 252.8 249.0 2%	Credit facility	62.0	46.7	33%
	Equity	252.8	249.0	2%

Revenue -31% as a result of lower carats sold at the Karowe mine.

Royalty expenses -29% in line with revenue decrease.

- DAA -44% due to an increase in rough diamond inventory.
- PAT -86% driven by decreased revenue.

Cash and cash equivalents +29% due to drawdown on long term credit facility.

No dividends declared

P5.65 (YTD: -13.08%) PE: 5.6 PB: 0.8 D/Y: 0.00% Mkt Cap: P2,562.7mn

FURNMART FY22 RESULTS - HIGHER COSTS SINKS PROFITS

Income Statement P'Mn	FY 22	FY 21	% Δ
Revenue	1,361	1,342	1%
Operating income	243	345	(30%)
Depreciation	(112)	(114)	(1%)
Net interest expense	(52)	(50)	4%
Exchange gain/(loss)	3	32	(91%)
Share of profit/(loss) from associate	(0)	(0)	(50%)
Profit before taxation	82	214	(62%)
Тах	(18)	(83)	(79%)
Profit for the period	65	131	(51%)
Balance Sheet extract P'Mn	FY 22	FY 21	% Δ
Cash and cash equivalents	74	164	(55%)
Trade receivables	536	488	10%
Trade receivables Right of use assets	536 449	488 502	10% 174%
Right of use assets	449	502	174%
Right of use assets Lease liability	449 454	502 166	174% (3%)

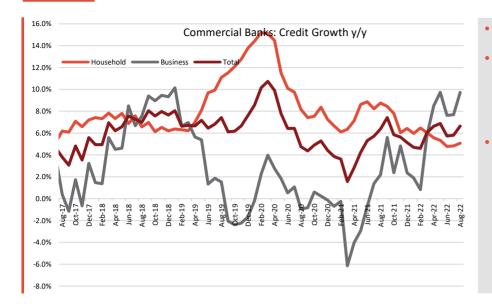
Revenue +1% due to base effects as FY21 sales were supported by pent up demand following the end of hard lockdowns.

Operating income -30% due to higher shipping costs, supply chain disruptions, weaker currency, and fuel increases.

PAT -51% due to increased cost of operations.

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AUG22 CREDIT GROWTH (CG) - CREDIT GROWTH PICKS UP



- Aug22 CG 6.6% v 5.8% (Jul22)
- Aug22 Household CG 5.1% v 4.8% (Jul22)
 - Driven by the growth in property, other and credit card loans
- Aug22 Business CG 9.7% v 7.7% (Jul22)
 - Driven by the growth in Real Estate, Trade and Finance sectors.

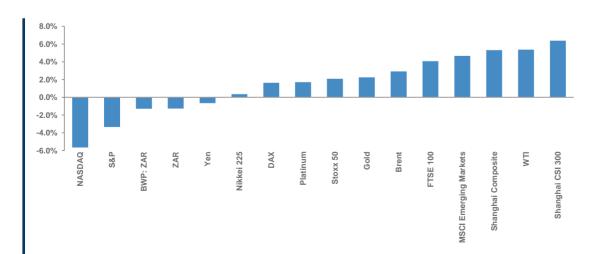
Regional **SOUTH AFRICA**

- Sep22 Trade Balance R19.7bn v R6.2bn (e) v R6.2bn (Aug22)
- Sep22 Manufacturing PMI 50.0 v 48.0 (e) 48.2 (Aug22)

ZAR PERFORMANCE

- The South African rand strengthened against the USD as commodity prices rose in response to reports that China may be planning to lift some Covid-19 restrictions.
- ZAR 17.90 (WTD: -1.27%) v 18.13 (28 Oct22)

International



INTERNATIONAL SNAPSHOT - 4 NOV 22 WEEKLY PERFORMANCE

•	 Sep22 Preliminary Industrial Production m/m -1.6% v -0.8% (e) v 3.4% (Aug22) Oct22 Final Manufacturing PMI 50.7 v 50.8 (Sep22) Sep22 Retail Sales m/m 1.1% v 0.8% v 1.3% (Aug22) Japanese equities closed the week in the green driven by positive investor sentiment following reports that China may be planning to lift some Covid-19 restrictions. Nikkei 225: 27,200 (WTD: +0.35%), Yen: 146.62 (WTD: -0.66%)
	 Eurozone Oct22 CPI Estimate y/y 10.7% v 10.3% v 10.0% (Sep22) France Sep22 Manufacturing Production m/m -0.4% v -1.3% (e) v 3.0% (Aug22) Germany Oct22 Final Manufacturing PMI 45.1 v 45.7 (e) v 47.8 (Sep22) UK Oct22 Final Manufacturing PMI 46.2 v 45.8 (e) v 48.4 (Sep22) The Bank of England (BoE) Monetary Policy Committee met during the week and decided to increase the Bank Rate by 75bps to 3.00% European markets got a boost from speculation that China is relaxing its Covid-Zero policy, despite a hawkish rate decision from the BoE. DAX: 13,460 (WTD: +1.63%), Stoxx50: 3,688 (WTD: +2.08%), FTSE100: 7,335 (WTD: +4.07%)
*:	 Oct22 Official Manufacturing PMI 49.2 v 49.8 (e) v 50.1 (Sep22) Oct22 Caixin Manufacturing PMI 49.2 v 48.5 (e) v 48.1 (Sep22) Chinese stocks closed higher amid reports of China's economic reopening scheduled for early next year and reports that US regulators had completed a review of Chinese audit papers earlier than expected. SHSZ300: 3,767 (WTD: +6.38%), SHCOMP: 3,071 (WTD: +5.31%)
	 29 Oct 22 Initial Jobless Claims 217k v 220k (e) v 218k (21 Oct 22) Oct22 ∆Non-Farm Payrolls 261k v 193k (e) v 315k (Sep22) Unemployment rate 3.7% v 3.6% (e) v 3.5% (Sep22) Labour Force Participation Rate 62.2% v 62.3% (e) v 62.3% (Sep22) The US Federal Reserve Open Market Committee met during the week and decided to: Increase the Fed fund rate by 75bps to 4.00-3.75%. Maintain its plan to reduce its holdings of treasury, agency debt and agency mortgage-backed securities as outlined in May 2022 US equities finished lower following a hawkish rate hike by the Fed. NASDAQ: 10,475 (WTD: -5.65%), S&P 500: 3,771 (WTD: -3.35%)

COMMODITIES

- ΔUS Crude Inventories -3,115k bbl. (28 Oct 22) v 80k bbl. (e) v 2,588k bbl. (21 Oct 22)
- ΔUS Oil Rigs +2; 770 (4 Nov 22) v 768 (28 Oct 22)



- △North American Oil Rigs -1; 979 (4 Nov 22) v 980 (28 Oct 22)
 Oil prices rose following unexpected drawdowns in U.S. crude inventories.
 WTI: \$92.61 (WTD: +5.36%)
 - Brent Crude: \$98.57 (WTD: +2.92%)



- Precious metals were boosted by optimistic reports of possible relaxation of Covid-19 restrictions in China.
 - Gold: \$1,682 (WTD: +2.25%)
 - Platinum: \$964 (WTD: +1.71%)



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1st Floor Exponential, Plot 54351, CBD, Gaborone

PO Box 1253 ABG, Sebele, Gaborone **T** +267 3915 990 **F** +267 3915 980

www.kgoricapital.com

Directors KI Melamu, AM Ndzinge, S Noor, MS Sibanda, AA Wellio-Moyo



Reg No BW00000988897