

COMPANY ANNOUNCEMENTS

Trading Update and Listing of Bonus Issue Linked Units and Renounceable Letters of Allocation



- Trading Update
 - RDC informed shareholders that its profit before tax (PBT) for the interim period ended 30 Jun 21 will be P3.4mn-P5.7mn (15%-25%) higher than the P22.9mn PBT reported for the interim period ended 30 Jun 20.
 - The increase in PBT is due to the positive performance of its US and South African investments, favourable BWP/ZAR exchange rate and a persistent low interest rate environment.
 - Full Details will be given when RDC releases results by mid Sep21.
- Listing of Bonus Issue Linked Units and Renounceable Letters of Allocation.
 - RDC announced that Bonus Issue linked units will be listed for trading on the Botswana Stock Exchange (BSE) on 2 Sep 21, rather than 30 Aug 21, as stated in the previously published circular.
 - RDC further announced that renounceable letters of allocation will be listed for trading on the BSE on 3 Sep 21, rather than 30 Aug 21, as stated in the previous releases.
- P2.12 (YTD: -1.40%) PE: 42.2 PB: 0.6 D/Y: 7.01% Mkt Cap: P936.6mn

Closed Period Announcement



- Chobe announced that the preparation of its half-year financial results has started and has therefore declared a closed period until the financial results are published on 1 Nov 21.
- P7.40 (YTD: -21.53%) PE: N/A PB: 2.2 D/Y: 0.00% Mkt Cap: P661.9mn

Director's Dealings in Shares



- Sefalana announced that the Group Finance Director Mohamed Sajid Osman, and Board Chairperson Jennifer Mary Marinelli bought 8,061 and 50,000 Sefalana shares respectively at P9.45/share.
- P9.45 (YTD: +1.18%) PE: 10.9 PB: 1.2 D/Y: 4.23% Mkt Cap: P2,369.4mn

Bond Issuance and Listing



- BBS announced the issuance and listing of P64.5mn of BBS012; a 5-year, floating rate, subordinate unsecured bond at a yield of Bank Rate plus 3.75% (currently 7.50%), effective 30 Aug 21.
- P1.00 (YTD: -8.26%) PE: N/A PB: 0.9 D/Y: 0.00% Mkt Cap: P487.5mn

Results of Election to Receive Either a Cash or A Scrip Dividend



- SeedCo announced that 82% of shareholders elected to receive scrip in lieu of dividend regarding its FY21 final dividend of 0.97c/share.
- Accordingly, 12,195,003 SeedCo shares will be issued and admitted for trading on the BSE and the Victoria Falls Stock Exchange on 6 Sep 21.
- Following the scrip issuance SeedCo's share capital will increase to 393,647,830.
- P2.70 (YTD: +45.95%) PE: 8.4 PB: 1.1 D/Y: 3.88% Mkt Cap: P1,029.9mn

National Address by His Excellency, President Mokgweetsi Masisi, Arrival of Sinovac Vaccines and Government Upgrades Growth Expectations



- National Address by HE President Mokgweetsi Masisi
 - The President of Botswana, Dr Mokgweetsi Masisi addressed the nation on 3 Sep 21. The salient points from the address are:
 - Ban on the sale of alcohol will be lifted on 6 Sep 21 with sales allowed on a takeaway basis.
 - Curfew will start from 10pm to 4am on 6 Sep 21.
 - All public gatherings will be reinstated but still adhere to Covid-19 health protocols.
 - Funerals must be conducted within a period of 5 days from date of death and should continue to follow all established Covid-19 protocols.
 - The number of people at religious gatherings and church services remain at a maximum of 50 and such gatherings and services be held twice a week.
 - Interzonal movement continues to be restricted to essential travel only.
 - Schools will be re-opened as planned
 - 1,009,974 of vaccine doses comprising of Sinovac, Astra Zeneca, Johnson and Johnson and Moderna are expected to be delivered during Sep21.
- Arrival of Sinovac Vaccines
 - The Ministry of Health and Wellness announced the arrival of 404,494 Sinovac vaccines on 5 Sep 21.
 - The vaccine doses have been purchased from the Sinovac Biotech Company in China through a bilateral arrangement.
- Government Upgrades Growth Expectations
 - Minister of Finance and Economic Development, Hon. Peggy Serame, told Reuters that the Government now expects the economy to grow 9.7% in 2021 compared to the 8.8% previously forecast in Feb21.
 - The upgrade in growth is due to higher diamond sales and the recent adjustment of the GDP accounts base year to 2016 from 2006.

LETSHEGO HY21 RESULTS – GROWTH IN ADVANCES DRIVES PROFITS UP

Income Statement P'Mn	HY 21	HY 20	% Δ
Interest Income	1,510	1,351	12%
Interest expense	(474)	(427)	11%
Other Interest expense	(18)	(14)	30%
Net interest income	1,019	910	12%
Other income	114	86	33%
Fee & commission income	35	27	30%
Operating Profit	1,169	1,023	14%
Employee costs	(253)	(238)	6%
Other operating expenses	(296)	(272)	9%
Net income before impairment	620	514	21%
Expected credit loss	(76)	(71)	7%
Profit before taxation	544	443	23%
Tax	(230)	(198)	16%
Profit for the period (PAT)	314	245	28%
Balance Sheet extract P'Mn	HY 21	HY 20	% Δ
Cash and cash equivalents	1,006	624	61%
Advances	11,103	9,256	20%
Customer Deposits	989	499	98%
Borrowings	5,858	4,809	22%
Equity	5,158	4,572	13%

- Net Interest income +12% due to 20% growth in advances.
- Operating profit +14%, due to Namibia's revised insurance arrangement.
- Employee costs +6% due to appointments made in the product, digital and risk divisions.
- Other operating expenses +9% driven by the roll out of the LetsGo Digital Platform.
- Customer deposits +98% due to the increased use of its digital payment platform and growth of new customers.
- PAT +28% due to higher interest and non-funded income.
- Interim dividend of 7.3t/share declared, payable on 16 Nov 21.
- P1.07 (YTD: +48.61%)
PE: 3.3
PB: 0.4
D/Y: 14.58%
Mkt Cap: P2,294.1mn

BIHL HY21 RESULTS – COVID-19 RELATED CLAIMS SINK PROFITS

Income Statement P'Mn	HY 21	HY 20	% Δ
Net insurance premium	1,557	1,213	28%
Investment income	73	602	(88%)
Total Revenue	1,629	1,815	(10%)
Net insurance benefits & claims	(1,084)	(753)	44%
Investment contract benefits and claims	(4)	(511)	(99%)
Sales remuneration	(239)	(167)	43%
Admin expenses	(181)	(175)	4%
Finance cost on leases	(0)	(0)	(30%)
Operating Profit	122	209	(42%)
Associate earnings	124	113	10%
Tax	(42)	(55)	(24%)
Profit for the period (PAT)	204	267	(24%)
Balance Sheet extract P'Mn	HY 20	HY 19	% Δ
Cash and cash equivalents	203	114	79%
Associates & JVs	1,809	1,673	8%
Financial assets FVTPL	14,668	15,309	(4%)
Policy liabilities	11,035	11,098	(1%)
Equity	3,083	2,959	4%

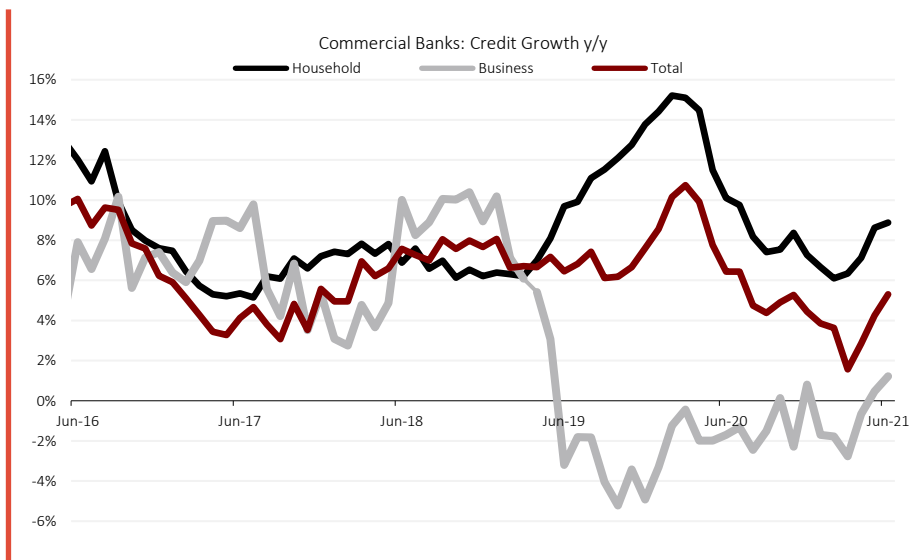
- Net insurance premium +28% due to 67% growth in new businesses in most income lines.
- Investment income -88% % due to a P400mn net loss on financial assets.
- Net insurance benefits and claims +44% due to excess mortality and Covid-19-related claims.
- Associate earnings +10% due to improved performance of Funeral Services Group.
- PAT -24% due to increased claims.
- No dividend declared.
- P17.50 (YTD: 0.00%)
PE: 10.4
PB: 1.6
D/Y: 3.71%
Mkt Cap: P4,941.5mn

CA SALES HY21 RESULTS – REVENUE GROWTH SUPPORTS PROFITS

Income Statement R'Mn	HY 21	HY 20	% Δ
Revenue	3,579	3,481	3%
Cost of sales	(3,080)	(2,990)	3%
Gross Profit	499	491	2%
Other operating income	38	13	198%
Other operating expenses	(390)	(412)	(5%)
Operating Profit	147	92	59%
Associate profit	2	0	550%
Profit before interest and tax	148	92	60%
Finance income	5	5	3%
Finance costs	(13)	(19)	(30%)
Profit before tax	140	79	78%
Tax	(44)	(35)	26%
Profit for the period (PAT)	96	44	119%
Balance Sheet extract R'Mn	HY 20	HY 19	% Δ
Cash and cash equivalents	519	362	43%
Inventory	601	503	19%
PPE	498	536	(7%)
Intangibles	479	485	(1%)
Payables	864	836	3%
Borrowings	533	564	(6%)
Equity	1,679	1,517	11%

- Revenue +3% driven by revenue growth across most markets.
- However gross profit +2% due to increased tobacco sales at lower margins.
- Other operating expenses -5% due to non-recurrence of R49.1mn FX loss experienced in 1H20.
- Finance costs -30% due to 6% reduction in borrowings and the continued low interest rate environment.
- PAT 1.2x due to reduction in FX losses.
- No dividend declared.
- P3.65 (YTD: -2.41%)
PE: 7.7
PB: 1.3
D/Y: 2.07%
Mkt Cap: P1,667.4mn

JUN21 CREDIT GROWTH (CG) – RECOVERY CONTINUES



- Jun21 CG y/y 5.3% v 4.2% (May21) v 6.4% (Jun20).
- Jun21 Household CG y/y 8.9% v 8.6% (May21) v 10.1% (Jun20)
 - Driven by acceleration in property and other (includes personal loans).
- Jun21 Business CG y/y 1.2% v -0.5% (May21) v -1.7% (Jun20)
 - Driven by Finance, Business Services and Manufacturing credit growth.

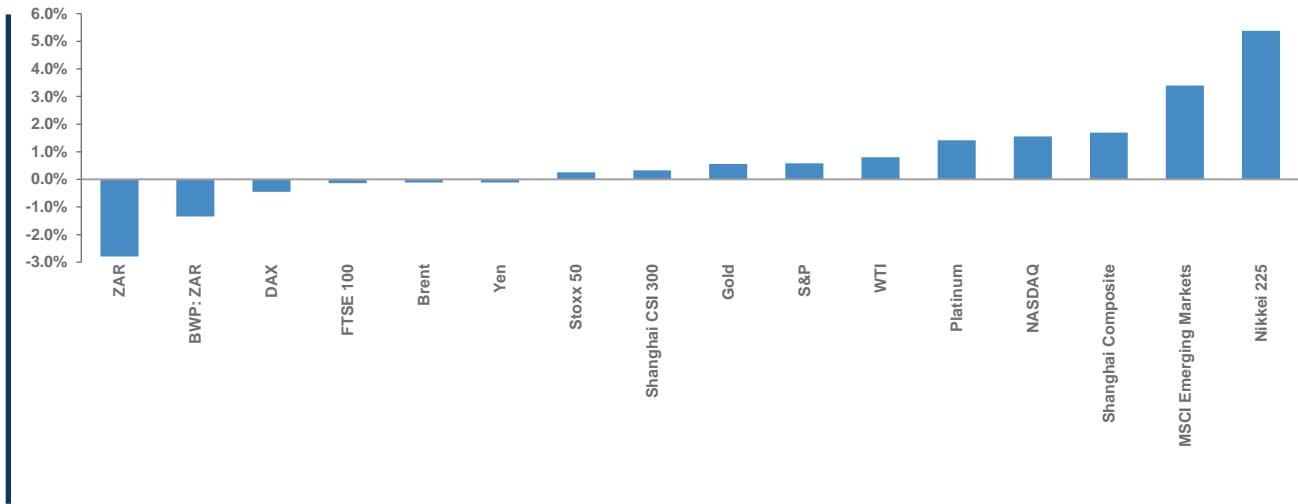
Regional SOUTH AFRICA

- Jul21 Trade Balance R37.0bn v R48.1bn (e) v R54.5bn (Jun21)
- Aug21 Manufacturing PMI 57.9 v 48.0 (e) 43.5 (Jul21)

ZAR PERFORMANCE

- The ZAR strengthened against the dollar during week following the release of strong manufacturing data and lower than expected US jobs data.
- ZAR 14.31 (WTD: -2.79%) v 14.72 (27 Aug 21)

INTERNATIONAL SNAPSHOT – 3 SEP 21 WEEKLY PERFORMANCE



- Jul21 Preliminary Industrial Production m/m -1.5% v -2.5% (e) v 6.5% (Jun21)
- Aug21 Final Manufacturing PMI 52.7 v 53.0 (Jul21)
- Jul21 Jobless Rate 2.8% v 2.9% (e) v 2.9% (Jun21)
- Japanese equities closed the week higher over investor optimism following the announcement of Japanese Prime Minister Yoshihide Suga's resignation.
- Nikkei 225: 29,128 (WTD: +5.38%), Yen: 109.71 (WTD: -0.12%)



- Eurozone Aug21 CPI Estimate y/y 3.0% v 2.7% (e) v 2.2% (Jul21)
- France Aug21 CPI Preliminary y/y 1.9% v 1.7% (e) v 1.2% (Jul21)
- Germany Aug21 Preliminary CPI y/y 3.9% v 3.9% (e) v 3.8% (Jul21)
- European equities closed mixed for the week as an early week rally driven by stimulus hopes in China was cancelled by lower-than-expected US jobs data indicating economic growth prospects may not be as rosy as previously expected.
- DAX: 15,781 (WTD: -0.45%), Stoxx50: 4,202 (WTD: +0.26%), FTSE100: 7,138 (WTD: 0.14%)



- Aug21 Official Manufacturing PMI 50.1 v 50.2 (e) v 50.4 (Jul21)
- Aug21 Caixin Manufacturing PMI 49.2 v 50.1 (e) v 50.3 (Jul21)
- Chinese equities rose for the week following the release of weaker manufacturing data, which raised hopes of further stimulus to support economic growth.
- SHSZ300: 4,843 (WTD: +0.33%), SHCOMP: 3,582 (WTD: +1.69%)



- 28 Aug 21 Initial Jobless Claims 340k v 345k (e) v 354k (21 Aug 21)
- Aug21 ΔNon-Farm Payrolls 235k v 733k (e) v 1,053k (Jul21)
 - Unemployment Rate 5.2% v 5.2% (e) v 5.4% (Jul21)
 - Labour Force Participation Rate 61.7% v 61.8% (e) v 61.7% (Jul21)
- Jul21 Final Manufacturing PMI 61.1 v 61.2 (e) v 63.4 (Jun21)
- Jul21 Trade Balance -\$70.1bn v -\$70.9bn (e) v -\$73.2bn (Jun21)
- US equities ended the week higher despite the massive miss on jobs data due to the expectation that easy monetary conditions will continue for longer than previously expected.
- NASDAQ: 15,364 (WTD: +1.55%), S&P: 4,535 (WTD: +0.58%)

COMMODITIES



- Δ US Crude Inventories -7,169k bbl. (27 Aug 21) v -2,927k bbl. (e) v -2,980k bbl. (20 Aug 21)
- Δ US Oil Rigs -11; 497 (3 Sep 21) v 508 (27 Aug 21)
- Δ North American Oil Rigs -6; 649 (3 Sep 21) v 659 (27 Aug 21)
- Oil prices closed the week mixed as investors weighed the larger than expected drawdown in US crude inventories against weaker demand prospects following the release of weaker than expected US jobs data report.
 - WTI: \$69.29 (WTD: +0.80%)
 - Brent Crude: \$72.61 (WTD: -0.12%)



- Precious metals closed the week in the green on the back of slower US jobs growth data and a weaker USD
 - Gold: \$1,828 (WTD: +0.56%)
 - Platinum: \$1,027 (WTD: +1.41%)
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